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# CRAIN'S

## CHICAGO BUSINESS

June 1, 2009

2009



**Fast Fifty**



# CHICAGO'S FASTEST- GROWING COMPANIES

*The Fastest Growing Companies by 5-Year Revenue Growth*



## 10. Nexum Inc., Chicago

RANKED  
#10

2008 revenue: \$38.6 million  
Five-year growth: 1,302%  
Local employees: 26  
Worldwide employees: 52

**What it does:** Secures computer systems and Web sites for Fortune 1000 companies

**How it grew:** Compliance regulations like the Health Insurance Portability and Accountability Act and the increasing use of the Internet in business transactions have helped Nexum double its revenue three times since 2003. Even the recession has helped as clients outsource more of their security needs to Nexum. "Our clients have fired a ton of people, specifically in the IT department," says President David Lesser. "So, they are depending on us to assist them more than ever."

**Fast Fact:** In 2009, Nexum began offering unemployed engineers free entry into its 100 annual training seminars.